

Fordewind Group is a fast-growing tech-focused finance company specializing in investment in alternative assets and investment banking services. The company is founded and led by highly experienced financial professionals (ex. J.P. Morgan, UBS, VTB Capital, Sberbank CIB). Nowadays the group is located in Dubai and Moscow and has recently issued bonds on the Moscow Exchange. Now our aim is to enter new markets, primarily in Asia, South America and Eastern Europe in order to expand our presence worldwide.

We are an international investment group with over \$100 million in assets under management and a diversified business presence across **Russia, Kazakhstan, and the UAE (Dubai)**.

We are launching a new trade finance division in Dubai with committed capital and established infrastructure. Our business model focuses on providing commodity-backed financing (agri, commodities) to traders – a proven global practice with strong market demand. This is a unique opportunity to build and lead a scalable business with equity participation.

Why Dubai?

- Ready-to-go infrastructure: holding company in place, fast business setup;
- Global trade hub – access to counterparties worldwide;
- Existing pipeline of clients (e.g., agri-traders);
- High scalability: ability to acquire trading teams.

Key Responsibilities:

- Build and grow the trade finance business line;
- Source reliable traders and conduct risk assessments;
- Execute deals with counterparties (deep market knowledge is critical);
- Scale operations through new teams and geographies.

We Offer:

- Equity stake in the venture;
- Committed capital and operational infrastructure;
- Opportunity to operate in global markets;
- Fast-track launch with high-yield potential.
- Market Gap: Banks move slowly—we offer faster, more flexible terms to mid-tier traders.

Ideal Candidate:

- Has 5+ years in trade finance at tier-1 banks (Citi, UBS, ING) or structured commodity finance funds. Bonus: Secondary experience at trading houses (Trafigura/Glencore) for market insights
- Strong commodity market expertise and trader network;
- Entrepreneurial mindset with growth ambition;
- Not a C-level executive (we seek a hands-on professional hungry for ownership).

Advantages:

- Pre-identified investors for additional funding.
- Dubai's optimal regulatory environment for trade finance.

Please, send your CV to e.lapteva@fdw.ru

Email title – “Trade Finance Lead (Dubai)| Fordewind”